THE THOMAS B. FORDHAM FOUNDATION, INC. AND THE THOMAS B. FORDHAM INSTITUTE, INC.

Consolidated Financial Statements For the Years Ended December 31, 2014 and December 31, 2013

> and Report Thereon

LANE & COMPANY

CERTIFIED PUBLIC ACCOUNTANTS

Independent Auditor's Report

To the Board of Trustees of The Thomas B. Fordham Foundation, Inc. and The Thomas B. Fordham Institute, Inc.

We have audited the accompanying consolidated financial statements of The Thomas B. Fordham Foundation, Inc. (the Foundation), an Ohio not-for-profit supporting organization, and The Thomas B. Fordham Institute, Inc. (the Institute), an Ohio publicly supported not-for-profit corporation (together, the Organization), which comprise the consolidated statements of financial position as of December 31, 2014 and 2013, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence the amounts and disclosures in the consolidated financial about statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal Accordingly, we express no such opinion. An audit also control. includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Emphasis of Matter

As explained in Note 3, the consolidated financial statements include investments valued at \$20,730,843 and \$25,309,732 at December 31, 2014 and 2013, respectively (thirty-eight and forty-six percent of net assets, respectively), whose fair values have been estimated by management in the absence of readily determinable fair values. Management's estimates are based on information provided by the fund managers or the general partners. Because of the inherent uncertainty of valuation, these estimated values may differ significantly from the values that would have been used had a ready market value for such investment existed, and the differences could be material.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying consolidated schedule of functional expenses, as well as the schedules of financial position, activities, and functional expenses of the Foundation (excluding the Institute) and the Institute (excluding the Foundation) are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

L. Comany

Washington, D.C. July 28, 2015

THE THOMAS B. FORDHAM FOUNDATION, INC. AND THE THOMAS B. FORDHAM INSTITUTE, INC. CONSOLIDATED STATEMENTS OF FINANCIAL POSITION December 31, 2014 and 2013

| | <u>2014</u> | <u>2013</u> |
|---|---------------|-----------------|
| ASSETS | | |
| Current Assets | | |
| Cash and cash equivalents | \$ 4,131,974 | \$ 4,064,853 |
| Short-term investments | 771,776 | 416,851 |
| Grants receivable | 235,000 | 810,000 |
| Accounts receivable | 78,579 | 59,050 |
| Other assets | - | - |
| Other assets | 14,796 | 14,796 |
| Total Current Assets | 5,232,125 | 5,365,550 |
| Grants receivable | 100,000 | 60,000 |
| Long-term investments | 52,861,782 | 52,065,977 |
| Building and improvements, net of accumulated | | |
| depreciation of \$1,159,461 and \$991,195 | 5,087,282 | 5,148,405 |
| Bond issuance costs, net of accumulated | | |
| amortization of \$78,006 and \$67,151 | 246,272 | 257,127 |
| Furniture and equipment, net of accumulated | | |
| depreciation of \$171,668 and \$150,819 | 115,476 | 114,108 |
| Total Assets | \$ 63,642,937 | \$ 63,011,167 |
| LIABILITIES AND NET AS | <u>SSETS</u> | |
| Current Liabilities | | |
| | \$ 149,803 | \$ 40,503 |
| Accounts payable | Ş 119,003 | <u>ş 40,505</u> |
| Total Current Liabilities | 149,803 | 40,503 |
| Obligation due to interest rate swap | 2,503,676 | 1,485,052 |
| Bonds payable | 6,300,000 | 6,300,000 |
| | | |
| Total Liabilities | 8,953,479 | 7,825,555 |
| Net Assets - Unrestricted | 52,164,532 | 52,944,158 |
| Net Assets - Temporarily Restricted | 2,524,926 | 2,241,454 |
| | | · |

Total Net Assets

Total Liabilities and Net Assets \$ 63,642,937 \$ 63,011,167

54,689,458 55,185,612

The accompanying notes are an integral part of these financial statements.

THE THOMAS B. FORDHAM FOUNDATION, INC. AND THE THOMAS B. FORDHAM INSTITUTE, INC. CONSOLIDATED STATEMENTS OF ACTIVITIES For the Years Ended December 31, 2014 and 2013

| | <u>2014</u> | 2013 |
|---|---------------|---------------|
| Change in unrestricted net assets | | |
| Revenue | | |
| Investment income | \$ 2,479,878 | \$ 6,719,367 |
| Grants and contributions | 773,000 | 1,676,878 |
| Program service fees | 463,599 | 378,439 |
| Other income | 33,208 | 41,461 |
| Total unrestricted revenue | 3,749,685 | 8,816,145 |
| Net assets released from restrictions | | |
| Satisfaction of program restrictions | 2,410,392 | 2,351,378 |
| Total unrestricted support | 6,160,077 | 11,167,523 |
| Expenses | | |
| Program Services | | |
| National | 2,882,099 | 3,085,071 |
| Ohio | 1,364,166 | 1,414,743 |
| Management and general | 1,498,119 | 673,932 |
| Fund-raising | 176,695 | 56,848 |
| Total Expenses | 5,921,079 | 5,230,594 |
| Change in unrestricted net assets before | | |
| gain on interest rate swap | 238,998 | 5,936,929 |
| Gain/(loss) on interest rate swap | (1,018,624) | 1,156,594 |
| Total change in unrestricted net assets | (779,626) | 7,093,523 |
| Change in temporarily restricted net assets | | |
| Grants and contributions | 2,693,864 | 2,351,466 |
| Net assets released from restriction | (2,410,392) | (2,351,378) |
| Change in temporarily restricted net assets | 283,472 | 88 |
| Change in net assets | (496,154) | 7,093,611 |
| Net assets, beginning of year | 55,185,612 | 48,092,001 |
| Net assets, end of year | \$ 54,689,458 | \$ 55,185,612 |

The accompanying notes are an integral part of these financial statements.

THE THOMAS B. FORDHAM FOUNDATION INC. AND THE THOMAS B. FORDHAM INSTITUTE, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS For the Years Ended December 31, 2014 and 2013

| Cash Flows from Operating Activities | <u>2014</u> | <u>2013</u> |
|--|---|---|
| Change in net assets Adjustment to reconcile change in net assets to net cash provided by/(used in) by operating activities | \$ (496,154) | \$ 7,093,611 |
| Depreciation and amortization Realized and unrealized gains on investments | 199,967 (1,412,088) | 196,725 (5,928,661) |
| Gain/loss on interest rate swap | 1,018,624 | (1,156,594) |
| Changes in assets and liabilities Accounts receivable Grants receivable Accounts payable | (19,529) 535,000 109,300 | 10,731 (145,000) (12,111) |
| Net Cash Provided by/(Used in) Operating Activities | (64,880) | 58,701 |
| Cash Flows from Investing Activities Acquisition of fixed assets and capital improvements Purchase of investments Sale of investments | (129,357) (7,945,662) 8,207,020 | (134,096) (17,664,359) 18,706,382 |
| Net Cash Provided by Investing Activities | 132,001 | 907,927 |
| Net change in Cash and Cash Equivalents | 67,121 | 966,628 |
| Cash and Cash Equivalents, beginning of year | 4,064,853 | 3,098,225 |
| Cash and Cash Equivalents, end of year | \$ 4,131,974 | \$ 4,064,853 |
| Supplemental disclosure Amounts expended for interest | \$ 282,682 | \$ 278,587 |

The accompanying notes are an integral part of these financial statements.

1. Organization

The Thomas B. Fordham Foundation, Inc. (the Foundation), was incorporated in 1959 as an Ohio private foundation. As of January 1, 2007, the Foundation operates as a public charity and is exempt from Federal income taxes under section 501(c)(3) of the U.S. Internal Revenue Code (see note 13 for further explanation).

The Fordham Institute, Inc. (the Institute), was incorporated in 2001 as an Ohio publicly supported not-forprofit corporation and is exempt from Federal income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code.

The Thomas B. Fordham Foundation and Institute believe that all children deserve a high quality K-12 education at the school of their choice. Nationally and in our home state of Ohio, we strive to close America's vexing achievement gaps by raising standards, strengthening accountability, and expanding education options for parents and families.

Our work is grounded in these convictions:

- all parents should have the opportunity to select among a variety of high-quality schools for their children;
- the path to increased student learning is to set ambitious standards, employ rigorous assessments, and hold students, teachers and schools accountable for performance;
- every school should deliver a content-rich curriculum taught by knowledgeable teachers; and
- schools exist to meet the educational needs of children, not the interests of institutions or adults.

We advance the reform of American education by:

- engaging in solid research and provocative analysis;
- disseminating information and ideas that shape the debate;

1. Organization (continued)

- supporting quality schools and organizations in Dayton, Ohio, and across the nation;
- sponsoring charter schools in Ohio and building their academic excellence; and
- informing policy makers at every level about promising solutions to pressing education problems.
- 2. Summary of Significant Accounting Policies

Basis of Accounting

The consolidated financial statements include the accounts of the Foundation and the Institute (together, the Organization). All significant inter-company transactions have been eliminated in the consolidation. The Organization maintains its accounts on the accrual basis of accounting.

Basis of Presentation

Net assets, revenue, gains and losses are classified based on the existence or absence of donor imposed restrictions. Accordingly, the net assets of the Organization and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> - Unrestricted net assets result from revenues and other inflows of assets whose use by the Organization is not limited by donor-imposed restrictions.

<u>Temporarily restricted net assets</u> - Temporarily restricted net assets result from contributions and other inflows of assets whose use by the Organization is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the Organization pursuant to those stipulations.

2. Summary of Significant Accounting Policies (continued)

Cash and Cash Equivalents

Cash and cash equivalents include cash in bank accounts and short-term investments with original maturities of less than three months at the date of purchase. Accounts at each institution are insured up to \$250,000 by the Federal Deposit Insurance Corporation.

Functional Allocation of Expenses

The costs of providing the various programs and supporting services have been summarized on a functional basis on the consolidated statement of activities. Certain costs have been allocated among the programs and supporting services benefited.

Use of Estimates

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

3. Investments

Securities with readily determinable fair value are recorded at fair value in the consolidated statement of position. Investments without financial readily determinable values, such as private equity, venture capital, and partnerships, are valued using current estimates of fair value obtained from the investment manager. Such valuations generally reflect discounts for liquidity and consider variables such as financial performance of investments, including comparison of comparable companies' earning multiples, cash flow analysis, recent sales prices of investments, and other pertinent information.

3. Investments (continued)

Because of the inherent uncertainty of valuation for these investments (referred to as "Other investments" in the schedule below) the investment manager's estimate may differ from the values that would have been used had a ready market existed.

2014

| | | Foundation | Institute | Total |
|---|-----------------|--|---|---|
| Equity securities Bonds Other investments Money market accounts Total | \$ | 23,954,673 1,490,618 20,615,601 688,928 46,749,820 | <pre>\$ 5,263,865 1,421,783 115,242 82,848 \$ 6,883,738</pre> | \$ 29,218,538 2,912,401 20,730,843 771,776 \$ 53,633,558 |
| 2013 | | Foundation | Institute | Total |
| Equity securities Bonds Other investments Money market accounts Total | \$ <u>\$</u> | 19,580,215 808,344 25,147,561 371,045 45,907,165 | \$ 4,969,345 1,398,341 162,171 45,806 <u>\$ 6,575,663</u> | \$ 24,549,560 2,206,685 25,309,732 416,851 <u>\$ 52,482,828</u> |

Investment income consisted of the following:

2014

| | 1 | Foundation | <u>1</u> 1 | nstitute | | Total |
|--|-----------|------------|------------|----------|-----------|-----------|
| Dividends and interest | \$ | 816,795 | \$ | 250,995 | \$ | 1,067,790 |
| Net realized and unrealized gains | | 1,355,008 | | 57,080 | | 1,412,088 |
| Total | <u>\$</u> | 2,171,803 | <u>\$</u> | 308,075 | <u>\$</u> | 2,479,878 |
| 2013 |] | Foundation | <u>1</u> 1 | nstitute | | Total |
| Dividends and interest Net realized and | \$ | 578,619 | \$ | 212,087 | \$ | 790,706 |
| unrealized gains | | 5,340,465 | | 588,196 | | 5,928,661 |
| Total | \$ | 5,919,084 | <u>\$</u> | 800,283 | \$ | 6,719,367 |

4. Fair Value Measurement

2014

Total

Accounting The Organization implemented Standards Codification (ASC) 820 as of January 1, 2008. Implementation of ASC 820 did not affect the Organization's change in net assets or statement of financial position and had no effect on the Organization's existing fair-value measurement practices. However, ASC 820 requires disclosure of a fair-value hierarchy of inputs the Organization uses to value and asset or a liability. The three levels of the fair-value hierarchy are described as follows:

Level 1: Quoted prices in active markets for identical assets and liabilities;

Level 2: Inputs other than Level 1 inputs that are directly or indirectly observable in the marketplace;

Level 3: Unobservable inputs which reflect the reporting entity's assessment of the assumptions that market participants would use in pricing the asset or liability including assumptions about risk such as bid/ask spreads and liquidity discounts.

Investments, recorded at fair value, consist of the following at December 31:

| | Level 1 | Level 2 | Level 3 | Total |
|---|---|-------------------------|---|--|
| Equity securities Bonds Other investments Money market accounts Total | \$ 29,218,538 2,912,401 771,776 <u>\$ 32,902,715</u> | \$ <u>\$</u> | \$ 20,730,843 <u>\$20,730,843</u> | \$ 29,218,538 2,912,401 20,730,843 771,776 \$ 53,633,558 |
| 2013 | Level 1 | Level 2 | Level 3 | Total |
| Equity securities Bonds Other investments Money market accounts | \$ 24,549,560 2,206,685 416,851 | \$ | \$ 25,309,732 | \$ 24,549,560 2,206,685 25,309,732 416,851 |

<u>\$ 27,173,096</u> <u>\$ --</u> <u>\$ 25,309,732</u> <u>\$ 52,482,828</u>

4. Fair Value Measurement (continued)

The change in value of investments measured at fair value using significant unobservable inputs (Level 3 inputs) consisted of the following:

| Value as of December 31, 2013 | \$ 25,309,732 |
|-------------------------------|----------------------|
| Appreciation in value | 1,149,458 |
| Purchases and sales, net | (5,728,347) |
| | |
| Value as of December 31, 2014 | <u>\$ 20,730,843</u> |

The appreciation in value of Level 3 investments is included in investment income on the consolidated statement of activities.

5. Grants Receivable

At December 31, 2014 and 2013, Grants receivable consisted of the following:

| | 2014 | 2013 |
|---------------------------|-------------------|-------------------|
| Due in one year or less: | | |
| Kovner Foundation | \$ | \$ 100,000 |
| Stanford University | 100,000 | 150,000 |
| Gates Foundation | | 500,000 |
| Schwartz Foundation | 60,000 | 60,000 |
| Searle Freedom Trust | 75,000 | |
| Due in two to four years: | | |
| Schwartz Foundation | | 60,000 |
| Stanford University | 100,000 | |
| | | |
| Total | <u>\$ 335,000</u> | <u>\$ 870,000</u> |

6. Property and Equipment

Building and Improvements

The Fordham Foundation (the Foundation) owns two floors of an office building in Washington, DC used primarily as office space for the Fordham Foundation and Fordham Institute. They also own an alleyway next to the building for parking.

Improvements are recorded at cost and are amortized using the straight-line method over the estimated life of the improvement.

6. Property and Equipment (continued)

At December 31, 2014 and 2013, building and improvements consisted of the following:

| | 2014 | | 2013 |
|--|-----------------|-----------|-----------|
| Building | \$ 3,453,481 | \$ | 3,453,481 |
| Land | 1,672,500 | | 1,672,500 |
| Capital Improvements | 1,120,762 | | 1,013,619 |
| Total, building and improvements | 6,246,743 | | 6,139,600 |
| Less: Accumulated amortization and depreciation | (1,159,461) | | (991,195) |
| Net, building and improvements | \$ 5,087,282 | <u>\$</u> | 5,148,405 |

Total amortization and depreciation expense was \$168,266 and \$165,201 in 2014 and 2013, respectively.

Furniture and Equipment

Furniture and equipment are recorded at cost when purchased and are depreciated using the straight-line method over the estimated useful life of the asset. Upon disposal, the cost and related accumulated depreciation are eliminated from the respective accounts and the resulting gain or loss is reflected in the statement of activities.

At December 31, 2014 and 2013, furniture and equipment consisted of the following:

| | 2014 | 2013 |
|---|--------------------------|--------------------------|
| Furniture and Equipment Less: Accumulated Depreciation | \$ 287,144 (171,668) | \$ 264,927 (150,819) |
| Total, Furniture and Equipment | <u>\$ 115,476</u> | <u>\$ 114,108</u> |
| Total depreciation expense w | as \$20,849 and | \$20,670 in |

2014 and 2013, respectively.

7. Bonds Payable and Bond Issuance Costs

The Foundation participated in the District of Columbia's tax-exempt bond program to help with the financing of its building purchase. The amount financed was \$6,300,000. The bonds have a thirty year term and carry a variable interest rate. Costs associated with obtaining this financing have been classified as bond issuance costs on the consolidated statement of financial position and are being amortized over thirty years.

In a separate agreement with SunTrust Bank dated September 1, 2007, the Foundation arranged to fix its monthly interest payments with an "interest rate swap" at a base rate of 3.89% per annum. This agreement resulted in a loss of \$1,018,624 in 2014 and a gain of \$1,156,594 in 2013, respectively. At December 31, 2014 and 2013, the liability associated with the swap agreement was valued at \$2,503,676 and \$1,485,052, respectively. The value of this interest rate swap is based on an estimate from SunTrust and is treated as a derivative instrument in accordance with Accounting Standards Codification 815. The loss figure reported by SunTrust does not necessarily reflect Fordham's true cost should it wish to terminate the swap agreement.

In May 2009 there was a failed remarketing of the bonds due to a downgrade in SunTrust's credit rating by Standard & Poor's. The bonds were successfully remarketed in September 2009. During the interim the trustee drew on the bank Letter of Credit, which was funded by a loan to the Foundation. This resulted in additional financing costs to the Foundation. The Foundation's interest expense for 2014 and 2013 was \$282,682 and \$278,587, respectively.

There are a number of financial and operating covenants associated with the bonds and with the Bank's participation in the project, including a requirement for maintaining \$30,000,000 in unrestricted net assets. The Foundation was in compliance with all material terms and conditions of the debt instruments as of December 31, 2014.

8. Commitments

The organization leases office space in Dayton and Columbus, Ohio, expiring in 2019 and 2015 respectively.

The organization has operating leases for office equipment expiring in 2017 and 2018.

The future minimum lease payments under these leases are as follows:

| 2015 | 58,126 |
|------|--------|
| 2016 | 41,748 |
| 2017 | 41,748 |
| 2018 | 35,808 |
| 2019 | 22,340 |
| | |

Total <u>\$ 199,770</u>

Occupancy expense consisted primarily of mortgage interest, small purchases of equipment, condominium association fees, real estate taxes, and rent expense on the organization's previous office location. Total occupancy expense was \$566,761 and \$557,616 in 2014 and 2013, respectively.

The organization has capital call commitments in connection to their alternative investments. As of December 31, 2014, total capital commitments are as follows:

| Institute Foundation | \$ 3,125 8,140,815 |
|-------------------------|--------------------------|
| Total | \$ 8,143,940 |

9. Conditional Promises to Give

At December 31, 2014 the Organization had \$1,482,810 of promises to give conditional on the Organization's performance in achieving certain goals.

10. Temporarily Restricted Net Assets

At December 31, temporarily restricted net assets were available for the following purposes:

| | 2014 | 2013 |
|---|---|---|
| Common Core Commentary Best Cities for School Choice Defending the Common Core EdChoice Voucher Study International Frameworks Career and Tech Education Charter Competition Common Core Set Ohio Public Conferences Red Tape, Fear or Fallacy Charter Access to PreK Funds Pensions Losing Leaders Doing More With Less Science Standards Fellows International High Achievers Gifted Education Policies EEPS Education for Upward Mobility Ohio Speakers Ohio Common Core Coalition Ohio Charter Law Rewrite Parent Segmenting Ohio Digital Learning Event Ohio School Closures Choice Support Ed Hirsch Tribute Common Core Math Instruction | 2014 \$ 150,000 169,498 223,453 126,160 40,771 94,584 41,946 318,188 26,515 28,743 50,000 58,154 95,477 178,158 12,500 20,396 566 89,128 7,906 16,623 21,264 531,996 107,410 | \$ 105,000 133,947 181,746 40,771 99,000 75,000 317,757 29,511 28,743 95 67,039 46,731 13,733 149,740 75,371 14,998 566 71,782 16,623 3,812 |
| Florida Pensions | 50,490 | 50,490 |
| Teacher Labor Agreements Governance Ohio Charter School | 60,000 | 81,027 |
| Implementation | 5,000 | 5,000 |
| Total | <u>\$ 2,524,926</u> | <u>\$ 2,241,454</u> |

11. Pension Plan

The Organization has a defined contribution retirement savings plan, which covers all employees who have at least six months of service. Effective November 15, 2011, all new employees will be subject to a revised vesting schedule with contributions fully vesting after three years of service. The Organization contributes, on behalf of each eligible employee, an amount equal to 12% of that employee's salary. In 2014 and 2013, contributions to the retirement plan were \$204,661 and \$189,025, respectively.

12. Related Parties

The Organization retains a law firm affiliated with a member of the Organization's Board of Trustees. The Organization paid \$43,468 and \$35,779 in fees to this firm in 2014 and 2013, respectively.

13. Income Taxes

Under section 501(c)(3) of the Internal Revenue Code, the Foundation and the Institute are exempt from federal income taxes other than on unrelated business income. At December 31, 2014 and 2013, no provision for income taxes was made as the Organization had no net unrelated business income. Management annually reviews its tax positions and has determined that there are no material uncertain tax positions that require recognition on the financial statements.

14. Tax Status

On January 1, 2007, Fordham Foundation notified the IRS of their intent to terminate their private foundation status by operating as a 509(a)(3) supporting organization. Supporting organizations are public charities that carry out their exempt purposes by supporting one or more other exempt organizations, usually other public charities.

On October 26, 2007, the IRS issued an advance ruling to the Fordham Foundation stating that the Foundation will be treated as a public charity under section 509(a)(3) of the U.S. Internal Revenue Code for an advance ruling period of 60 months beginning January 1, 2007. The IRS informed the Foundation in February 2013 that it had successfully terminated its private foundation status.

15. Subsequent Event

In preparing these financial statements, the Thomas B. Fordham Foundation and Institute have evaluated events and transactions for potential recognition or disclosure through July 28, 2015, the date the financial statements were available to be issued. There were no additional events or transactions that were discovered during the evaluation that required further disclosure. **OTHER FINANCIAL INFORMATION**

THE THOMAS B. FORDHAM FOUNDATION, INC. AND THE THOMAS B. FORDHAM INSTITUTE, INC. CONSOLIDATED SCHEDULE OF FUNCTIONAL EXPENSES For the Year Ended December 31, 2014 (with comparative totals for 2013)

| | Program | | Management Fund- & General raising | | Total Expenses | 2013 Total | |
|------------------------------------|-------------|--------------|---------------------------------------|--------------|-------------------|---------------|--------------|
| | National | <u>Ohio</u> | Total | | | | |
| Grants | \$ 122,794 | \$ 188,000 | \$ 310,794 | \$ | \$ | \$ 310,794 | \$ 274,799 |
| Salaries | 984,773 | 367,565 | 1,352,338 | 592,375 | 107,044 | 2,051,757 | 1,912,154 |
| Pension plan contributions | 101,333 | 41,978 | 143,311 | 50,335 | 11,015 | 204,661 | 189,025 |
| Other employee benefits | 79,989 | 46,604 | 126,593 | 53,486 | 8,695 | 188,774 | 151,394 |
| Payroll taxes | 66,309 | 25,766 | 92,075 | 37,219 | 7,208 | 136,502 | 135,364 |
| Contracts | 691,692 | 472,394 | 1,164,086 | 3,186 | 1,062 | 1,168,334 | 844,854 |
| Brokerage fees | | | | 328,046 | | 328,046 | 189,716 |
| Printing and publications | 16,763 | 10,842 | 27,605 | 12,270 | 1,764 | 41,639 | 31,720 |
| Occupancy | 370,411 | 65,876 | 436,287 | 114,006 | 16,468 | 566,761 | 557,616 |
| Travel | 86,706 | 40,878 | 127,584 | 56,035 | 14,250 | 197,869 | 243,318 |
| Legal fees | 15,355 | 17,081 | 32,436 | 17,935 | | 50,371 | 36,278 |
| Website and IT | 50,329 | 22,840 | 73,169 | 9,976 | 1,176 | 84,321 | 141,371 |
| Postage and shipping | | 530 | 530 | 5,046 | 441 | 6,017 | 8,994 |
| Temps/Interns | 8,596 | 5,410 | 14,006 | 3,883 | 518 | 18,407 | 34,147 |
| Miscellaneous | 5,779 | 12,519 | 18,298 | 30,765 | 993 | 50,056 | 38,299 |
| Insurance | 16,673 | 19,414 | 36,087 | 27,739 | | 63,826 | 61,506 |
| Accounting fees | | | | 37,000 | | 37,000 | 37,240 |
| Other professional fees | 2,623 | 687 | 3,310 | 4 | 2 | 3,316 | 6,366 |
| Conferences, conventions, meetings | 69,963 | 5,075 | 75,038 | 697 | | 75,735 | 25,308 |
| Telephone | 14,819 | 694 | 15,513 | 24,115 | 1,230 | 40,858 | 43,325 |
| Supplies | 505 | 9,814 | 10,319 | 25,534 | 3,041 | 38,894 | 25,446 |
| Equipment rental and maintenance | 33,388 | 10,199 | 43,587 | 11,799 | 1,788 | 57,174 | 45,629 |
| Depreciation and amortization | 143,299 | | 143,299 | 56,668 | | 199,967 | 196,725 |
| Total | \$2,882,099 | \$ 1,364,166 | \$ 4,246,265 | \$ 1,498,119 | \$ 176,695 | \$ 5,921,079 | |
| 2013 Total | \$3,085,071 | \$ 1,414,743 | \$ 4,499,814 | \$ 673,932 | \$ 56,848 | | \$ 5,230,594 |

THE THOMAS B. FORDHAM FOUNDATION, INC. SCHEDULE OF FINANCIAL POSITION December 31, 2014 and 2013 (EXCLUDING THE THOMAS B. FORDHAM INSTITUTE, INC.)

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| ASSETS | | |
|---|---------------|----------------------|
| | <u>2014</u> | <u>2013</u> |
| Current Assets | | |
| Cash and cash equivalents | \$ 173,596 | \$ 288,995 |
| Short-term investments | 688,928 | 371,045 |
| Accounts receivable from Fordham Institute | 462,800 | 356,979 |
| Other accounts receivable | 78,315 | 58,286 |
| Other assets | 14,796 | 14,796 |
| | | |
| Total Current Assets | 1,418,435 | 1,090,101 |
| Long-term investments | 46,060,892 | 45,536,120 |
| Building and improvements, net of accumulated | | |
| depreciation of \$1,159,461 and \$991,195 | 5,087,282 | 5,148,405 |
| Bond issuance costs, net of accumulated | | |
| amortization of \$78,006 and \$67,151 | 246,272 | 257,127 |
| Furniture and equipment, net of accumulated | | |
| depreciation of \$165,809 and \$150,819 | 43,222 | 58,212 |
| Total Assets | \$ 52,856,103 | \$ 52,089,965 |
| LIABILITIES AND NET A | <u>SSETS</u> | |
| Current Liabilities | | |
| Accounts payable | \$ 104,410 | \$ 8,317 |
| Total Current Liabilities | 104,410 | 8,317 |
| Obligation due to interest rate swap | 2,503,676 | 1,485,052 |
| Bonds payable | 6,300,000 | 6,300,000 |
| Total Liabilities | 8,908,086 | 7,793,369 |
| Net Assets - Unrestricted | 43,948,017 | 44,296,596 |
| Total Net Assets | 43,948,017 | 44,296,596 |
| Total Liabilities and Net Assets | \$ 52,856,103 | <u>\$ 52,089,965</u> |

See accompanying independent auditor's report.

THE THOMAS B. FORDHAM FOUNDATION, INC. SCHEDULE OF ACTIVITIES For the Years Ended December 31, 2014 and 2013 (EXCLUDING THE THOMAS B. FORDHAM INSTITUTE, INC.)

| | <u>2014</u> | <u>2013</u> |
|--|---------------|---------------|
| Change in unrestricted net assets | | |
| Revenue | | |
| Investment income | \$ 2,171,803 | \$ 5,919,084 |
| Program service fees | 463,599 | 378,439 |
| Other income | 29,551 | 34,713 |
| Total unrestricted revenue | 2,664,953 | 6,332,236 |
| Expenses | | |
| Program Services | | |
| National | 371,594 | 1,266,485 |
| Ohio | 668,553 | 929,309 |
| Management and general | 954,761 | 337,512 |
| | | |
| Total Expenses | 1,994,908 | 2,533,306 |
| Change in unrestricted net assets before | | |
| gain on interest rate swap | 670,045 | 3,798,930 |
| Gain/(loss) on interest rate swap | (1,018,624) | 1,156,594 |
| Total change in unrestricted net assets | (348,579) | 4,955,524 |
| Net assets, beginning of year | 44,296,596 | 39,341,072 |
| Net assets, end of year | \$ 43,948,017 | \$ 44,296,596 |

THE THOMAS B. FORDHAM FOUNDATION, INC. SCHEDULE OF FUNCTIONAL EXPENSES For the Year Ended December 31, 2014 (EXCLUDING THE THOMAS B. FORDHAM INSTITUTE, INC.) With Comparative Totals for 2013

| | Program | | | Management & General | Total Expenses | 2013 Total | |
|------------------------------------|-----------------|-------------|-----------------------|-------------------------|-------------------|---------------|--|
| | <u>National</u> | <u>Ohio</u> | <u>Total</u> | | | | |
| Grants | \$ 27,820 | \$ 188,0 | 000 \$ 215,8 | 20 \$ | \$ 215,820 | \$ 164,799 | |
| Salaries | | 243,0 | 243,0 | 00 281,587 | 524,587 | 918,905 | |
| Pension plan contributions | | 29,1 | L60 29,1 | 60 18,355 | 47,515 | 83,435 | |
| Other employee benefits | | 36,4 | 486 36,4 | 86 28,242 | 64,728 | 101,492 | |
| Payroll taxes | | 17,3 | 379 17,3 | 79 16,292 | 33,671 | 65,855 | |
| Contracts | 970 | 34,6 | 525 35,5 | 95 | 35,595 | 1,180 | |
| Brokerage fees | | - | | - 322,642 | 322,642 | 180,407 | |
| Printing and publications | | 3,3 | 358 3,3 | 58 6,977 | 10,335 | 7,841 | |
| Occupancy | 138,043 | 26,3 | 378 164 , 4 | 21 64,603 | 229,024 | 400,057 | |
| Travel | | 20,2 | 257 20,2 | 57 31,814 | 52,071 | 102,322 | |
| Legal fees | 15,355 | 17,0 | 081 32,4 | 36 5,118 | 37,554 | 26,534 | |
| Website and IT | 23,816 | 14,9 | 988 38,8 | 04 6,448 | 45,252 | 108,603 | |
| Postage and shipping | | - | | - 3,722 | 3,722 | 4,978 | |
| Temps/Interns | 8,596 | 5,4 | 410 14,0 | 06 2,328 | 16,334 | 8,324 | |
| Miscellaneous | 350 | 2,0 | 081 2,4 | 31 24,135 | 26,566 | 26,879 | |
| Insurance | 16,673 | 19,4 | 414 36,0 | 87 5,558 | 41,645 | 48,964 | |
| Accounting fees | | - | | - 37,000 | 37,000 | 18,620 | |
| Other professional fees | 1,658 | - | 1,6 | 58 | 1,658 | 2,682 | |
| Conferences, conventions, meetings | 872 | 8 | 345 1 , 7 | 17 | 1,717 | 8,813 | |
| Telephone | | - | | - 20,426 | 20,426 | 23,681 | |
| Supplies | | - | | - 16,410 | 16,410 | 12,349 | |
| Equipment rental and maintenance | | 10,0 | 091 10,0 | 91 6,436 | 16,527 | 19,861 | |
| Depreciation amd amortization | 137,441 | | 137,4 | 41 56,668 | 194,109 | 196,725 | |
| Total | \$ 371,594 | \$ 668,5 | 553 \$ 1,040,1 | <u>47</u> \$954,761 | \$ 1,994,908 | | |
| 2013 Total | \$ 1,266,485 | \$ 929,3 | <u>309</u> \$ 2,195,7 | 94 \$ 337,512 | | \$ 2,533,306 | |

See accompanying independent auditor's report.

THE THOMAS B. FORDHAM INSTITUTE, INC. SCHEDULE OF FINANCIAL POSITION December 31, 2014 and 2013 (EXCLUDING THE THOMAS B. FORDHAM FOUNDATION, INC.)

| ASSET | <u>s</u> | |
|--|-------------------|-------------------------|
| | <u>2014</u> | <u>2013</u> |
| Current Assets | | |
| Cash and cash equivalents | \$ 3,958, | 378 \$ 3,775,858 |
| Short-term investments | ¢ 3,530, 82, | |
| Grants receivable | 235, | - |
| Other receivables | | 264 764 |
| other receivables | | 204 /04 |
| Total Current Assets | 4,276, | 490 4,632,428 |
| Grants receivable | 100, | 60,000 |
| Long-term investments | 6,800, | 6,529,857 |
| Furniture and equipment | 72, | 254 55,896 |
| | | |
| Total Assets | \$ 11,249, | 634 \$ 11,278,181 |
| LIABILITIES AND | NET ASSETS | |
| Total Liabilities | | |
| Accounts payable to Fordham Foundation | \$ 462, | 800 \$ 356 , 979 |
| Other accounts payable | 45, | 393 32,186 |
| | | |
| Total Liabilities | 508, | 193 389 , 165 |
| | | |
| Net Assets | | |
| Net Assets - Unrestricted | 8,216, | |
| Net Assets - Temporarily Restricted | 2,524, | 926 2,241,454 |
| | | |
| Total Net Assets | 10,741, | 441 10,889,016 |
| | | |
| Total Liabilities and Net Assets | <u>\$ 11,249,</u> | 634 \$ 11,278,181 |

See accompanying independent auditor's report.

THE THOMAS B. FORDHAM INSTITUTE, INC. SCHEDULE OF ACTIVITIES For the Years Ended December 31, 2014 and 2013 (EXCLUDING THE THOMAS B. FORDHAM FOUNDATION, INC.)

| | <u>2014</u> | | | 2013 | |
|---|-------------|-------------|----|-------------|--|
| Change in unrestricted net assets | | | | | |
| Revenue | | | | | |
| Investment income | \$ | 308,075 | \$ | 800,283 | |
| Grants and contributions | | 773,000 | | 1,676,878 | |
| Other income | | 3,657 | | 6,748 | |
| Total unrestricted revenue | | 1,084,732 | | 2,483,909 | |
| Net assets released from restrictions | | | | | |
| Satisfaction of program restrictions | | 2,410,392 | | 2,351,378 | |
| Total unrestricted support | | 3,495,124 | | 4,835,287 | |
| Expenses | | | | | |
| Program Services | | | | | |
| National | | 2,510,505 | | 1,818,586 | |
| Ohio | | 695,613 | | 485,434 | |
| Management and general | | 543,358 | | 336,420 | |
| Fund-raising | | 176,695 | | 56,848 | |
| Total Expenses | | 3,926,171 | | 2,697,288 | |
| Change in unrestricted net assets | | (431,047) | | 2,137,999 | |
| Change in temporarily restricted net assets | | | | | |
| Grants and contributions | | 2,693,864 | | 2,351,466 | |
| Net assets released from restriction | | (2,410,392) | | (2,351,378) | |
| Change in temporarily restricted net assets | | 283,472 | | 88 | |
| Change in net assets | | (147,575) | | 2,138,087 | |
| Net assets, beginning of year | | 10,889,016 | | 8,750,929 | |
| Net assets, end of year | \$ | 10,741,441 | \$ | 10,889,016 | |

THE THOMAS B. FORDHAM INSTITUTE, INC. SCHEDULE OF FUNCTIONAL EXPENSES For the Year Ended December 31, 2014 (EXCLUDING THE THOMAS B. FORDHAM FOUNDATION, INC.)

With Comparative Totals for 2013

| | Program | | | Management Fund- & General raising | | Total Expenses | 2013 Total | |
|------------------------------------|-----------------|-------------|--------------|---------------------------------------|------------|-------------------|---------------|--|
| | <u>National</u> | <u>Ohio</u> | <u>Total</u> | | | | | |
| Grants | \$ 94,974 | \$ | \$ 94,974 | \$ | \$ | \$ 94,974 | \$ 110,000 | |
| Salaries | 984,773 | 124,565 | 1,109,338 | 310,788 | 107,044 | 1,527,170 | 993,249 | |
| Pension plan contributions | 101,333 | 12,818 | 114,151 | 31,980 | 11,015 | 157,146 | 105,590 | |
| Other employee benefits | 79,989 | 10,118 | 90,107 | 25,244 | 8,695 | 124,046 | 49,902 | |
| Payroll taxes | 66,309 | 8,387 | 74,696 | 20,927 | 7,208 | 102,831 | 69,509 | |
| Contracts | 690,722 | 437,769 | 1,128,491 | 3,186 | 1,062 | 1,132,739 | 843,674 | |
| Brokerage fees | | | | 5,404 | | 5,404 | 9,309 | |
| Printing and publications | 16,763 | 7,484 | 24,247 | 5,293 | 1,764 | 31,304 | 23,879 | |
| Occupancy | 232,368 | 39,498 | 271,866 | 49,403 | 16,468 | 337,737 | 157,559 | |
| Travel | 86,706 | 20,621 | 107,327 | 24,221 | 14,250 | 145,798 | 140,996 | |
| Legal fees | | | | 12,817 | | 12,817 | 9,744 | |
| Website and IT | 26,513 | 7,852 | 34,365 | 3,528 | 1,176 | 39,069 | 32,768 | |
| Postage and shipping | | 530 | 530 | 1,324 | 441 | 2,295 | 4,016 | |
| Temps/Interns | | | | 1,555 | 518 | 2,073 | 25,823 | |
| Miscellaneous | 5,429 | 10,438 | 15,867 | 6,630 | 993 | 23,490 | 11,420 | |
| Insurance | | | | 22,181 | | 22,181 | 12,542 | |
| Accounting fees | | | | | | | 18,620 | |
| Other professional fees | 965 | 687 | 1,652 | 4 | 2 | 1,658 | 3,684 | |
| Conferences, conventions, meetings | 69,091 | 4,230 | 73,321 | 697 | | 74,018 | 16,495 | |
| Telephone | 14,819 | 694 | 15,513 | 3,689 | 1,230 | 20,432 | 19,644 | |
| Depreciation and amortization | 5,858 | | 5,858 | | | 5,858 | | |
| Supplies | 505 | 9,814 | 10,319 | 9,124 | 3,041 | 22,484 | 13,097 | |
| Equipment rental and maintenance | 33,388 | 108 | 33,496 | 5,363 | 1,788 | 40,647 | 25,768 | |
| Total | \$ 2,510,505 | \$ 695,613 | \$ 3,206,118 | \$ 543,358 | \$ 176,695 | \$ 3,926,171 | | |
| 2013 Total | \$ 1,818,586 | \$ 485,434 | \$ 2,304,020 | \$ 336,420 | \$ 56,848 | | \$ 2,697,288 | |